NYSED Independent 3rd party BOCES Code Review - EPC

- SED Queue: 12-14 Weeks Rosanne Groff expects it to return to 22-24 Weeks by mid June (could easily increase to recent levels of 30 to 46 weeks)
 - a. Conservatively, project could sit in SED queue for 30 weeks
 - b. Average time after project is picked up to "Order to Proceed" 100 days
 - c. Best Possible scenario OTP issued May 2020

New Program as of 1/1/2019 - SKIPPING SED QUEUE ALL TOGETHER

- 1) WCSD submits to NYSED with "Request for BOCES 3rd party CODE Review
 - a. SED reviews the package
 - i. Confirms the audit review
 - ii. Determines Cost of review (table 1.0 below)
 - iii. Issues PO to district for check
 - iv. District either sends check with SED package OR PO number with the appropriate amount based on table 1.0
 - v. CITI BOCES sends EPC documents to third party (within 48 hours)
 - vi. Typical turnaround time from SED acceptance to OTP: **48 Days** (as per Roseann Groff, SED Facilities Planning)

Table 1.0

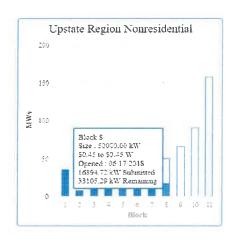
Aggregate Project Size Total amount for the design package being reviewed	New Construction/ Additions/Alterations/ Reconstruction
\$0 -\$2,999,999	\$6,750
\$3,000,000 – \$4,999,999	\$13,050
\$5,000,000 -\$9,999,999	\$19,350
\$10,000,000 - \$29,999,999	\$25,650
\$30,000,000 -\$49,999,999	\$31,950

Benefits for OTP in 48 days vs 10-12 Months

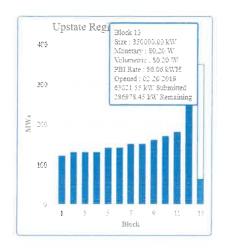
1) NY-Sun Incentive program

- a. Current opportunity for WCSD EPC project: \$0.45/W for non-residential sites (Brinkerhoff, Evans, Vassar, Van Wyck) and \$0.20/W for commercial sites (Ketcham-exceeds nonresidential system size limit of 750 kW)
 - i. Under the BOCES 3rd party review Ameresco will look to submit and lock up under current incentive levels;
 - 1. Expected Incentive based on SED submitted design documents: (0.933MW x \$0.45/W)+(0.887MWx\$0.20/W) = \$597,250
- **b.** If the project is in the SED queue awaiting Code review, the project will likely fall into Block 9 \$0.35 or Block 10 \$0.25 for the non-residential sites (NYS expects Block 9 to fill up by Q4 2019). The commercial block, Block 13, is currently in the last available block and, best case, is that it remains open at the current level.
 - i. Block 9 /Block 13 Incentives: \$504,000: difference of \$93,250
 - ii. Block 10/Block 13 Incentives: \$410,688: difference of \$186,562.

NOTE: If the commercial Block 13 is not available, incentives will decrease by \$177,408.



Nonresidential



Commercial

2) First Year Savings:

i. Total initial values (year 1) \$77,453

3) Other NYSERDA Incentives

a. NYSERDA and Central Hudson currently have incentive programs that could be modified in 2020 and may not be as lucrative.